# CREDIT WHERE CREDIT IS

DUE

Vocal support for the expanded Child Tax Credit is a winning issue for 2022 With costs rising, voters notice **who is** and **who isn't** standing up for the expanded Child Tax Credit.

## **Silence on the CTC** is hurting its supporters, but the issue can be a strong attack against opponents.

Some officeholders avoid mentioning the historic gains made with the CTC because they view its expiration as "a failure."

Stopping the CTC checks caused a backlash against its supporters, rather than against opponents actively blocking its renewal.

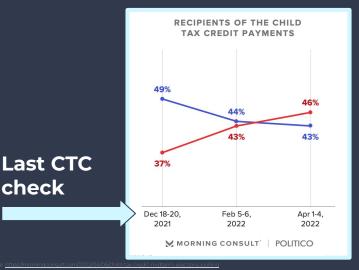
### Data show the CTC is still highly popular with key turnout and swing voters.

Supporting its renewal can help turn the tide for CTC supporters in the midterms, as a key response to inflation concerns. The reality now is that inflation costs families an extra \$311 every month.

Expanding the Child Tax Credit is the most immediate way to offset those costs with a monthly check up to \$300 per child.

# **REALITY CHECK**

Since the CTC expired, parents have moved 15 points toward Republicans.



Electeds build trust with people by fighting to extend the CTC, especially with parents.

#### Data for Progress experiment:

Voters were told CTC backers "let CTC expire" vs. "are fighting to extend CTC."

## Big swings on which side people trust to support their families

- $\rightarrow$  Parents: 39-point swing
- $\rightarrow$  Dem/Ind/Rep voters: 13-17 points

→ Latino/a voters: 19 points

# The expanded Child Tax Credit is **a wedge issue** for voting blocs central to midterm victories.

#### Stan Greenberg & Democracy Corps:

- → "The Child Tax Credit received on a monthly basis is changing the 2022 political dynamics and will now be central to the campaign contrast...The CTC has opened up parts of the white working class to the idea Democrats use government to help them.
- → "It is embraced by both Black voters and white working class voters under 50 years, as well as white parents, and they become more supportive when it is attacked.
- → "Whether its repeal raises your taxes or drives millions of kids into poverty have become the top attacks on Republicans."



## **REALITY CHECK**

Supporters are vulnerable to attacks on letting the CTC expire.

A +9 Dem. advantage for voters' trust evaporates when a voter is told "Democrats allowed the expanded CTC to expire." Opponents are vulnerable to attacks on blocking CTC extension.

**Top attacks on Republicans are:** *Raising taxes on every working family* and *Putting 4 million kids back into poverty.* 

"Every Republican in Congress voted against the expanded Child Tax Credit that is giving monthly checks to working families with kids and has been a lifeline for so many working families — helping them put food on the table, pay for child care and more. They will repeal it and [raise taxes on virtually every working family/put 4 million kids back into poverty]."



6

## **CASE STUDY** Ad test confirms CTC message can win over parents

ParentsTogether Action tested Instagram/ TikTok-style videos with real-life CTC examples.

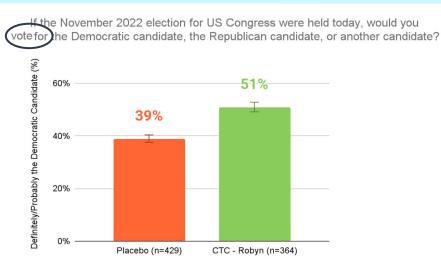
The strongest ad follows a family before the CTC was expanded, during, and after the checks stopped.





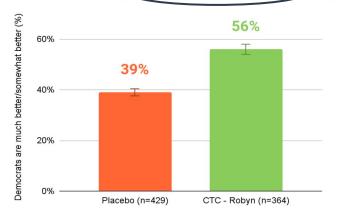


#### Naming who blocked the Expanded Child Tax Credit moves a generic congressional ballot **+12** and boosts trust among key demographics by +17.



- $\rightarrow$  All parents +12
- $\rightarrow$  Republicans +10
- $\rightarrow$  Independents +18

In your opinion, which major political party does a better job of handling ssues that affect families like yours?



- $\rightarrow$  Black +26, Latino/a +22
- $\rightarrow$  Moderate +22, Conservative +14
- $\rightarrow$  Rural +21, Suburban +19, Urban +18

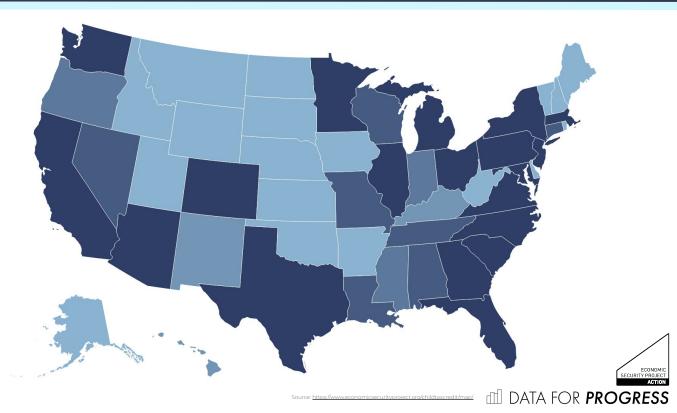
Grow

8

New voter file modeling reveals best CTC targets to help candidates **chart a path to victory**.

Data for Progress built the model using 13,424 voter IDs from Fighting Chance for Families.

Scores to be available on TargetSmart voter file.



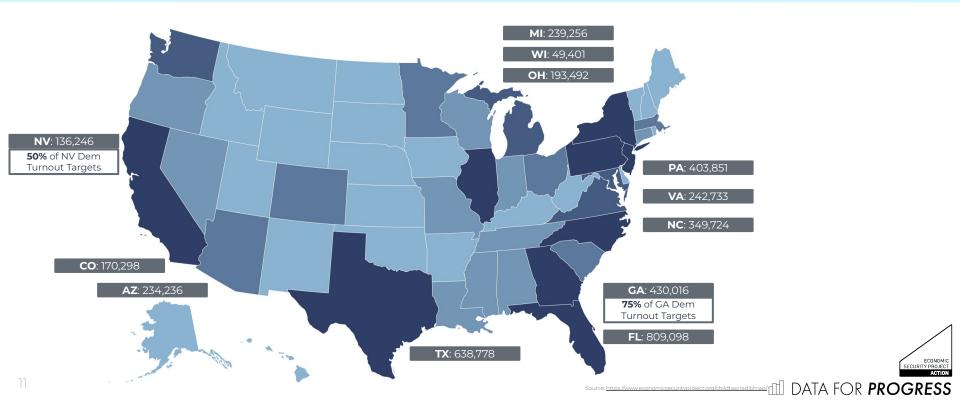
## **10 million CTC Turnout Voters:** half of all Democratic turnout targets.

Black voters have been the most enthusiastic about the expanded CTC, with 85% support in polling, followed closely by 80% of Latino/a voters.

# CTC Turnout Voters include key audiences:

**GOP Voters** 7% of GOP turnout targets are CTC Turnout Voters. Voters of Color → 79% of Black turnout targets and 59% of Latino/a turnout targets are CTC Turnout Voters Women 51% of female turnout targets are CTC Turnout Voters

## CTC Turnout Voters live in states critical to **congressional majorities**.



## 5 million CTC Persuasion Voters: 1/3 of all persuasion targets.

Many are the same parents who have backed the CTC all along by a 40-point margin and are rapidly shifting away from CTC supporters in Congress since checks ended.

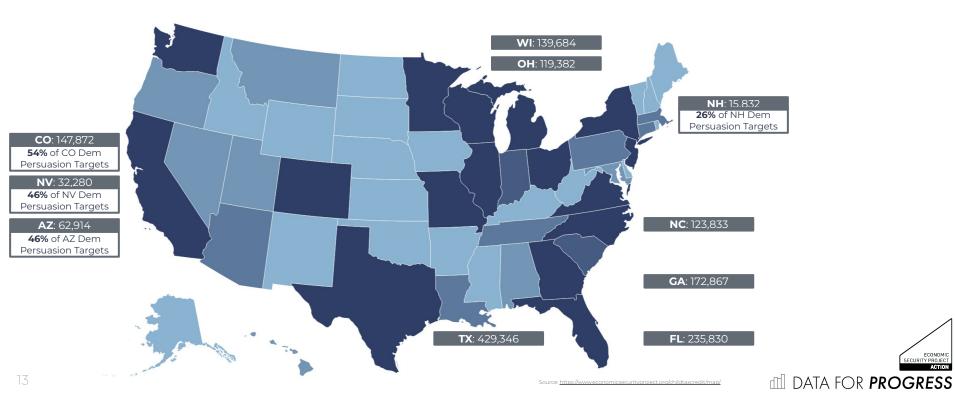
#### Who are these CTC Parents?

#### $\rightarrow$ 69% are White Voters

(including White Working Class Voters Under 50 identified by Greenberg)

- → 51% are Female Voters
- $\rightarrow$  19% are Black or Latino/a Voters

# CTC Persuasion Targets are concentrated in states with toss-up House races.



#### Selected House modeling numbers

	Ranked By Highest Turnout Voters			
DISTRICT - CANDIDATE	TOTAL CTC TURNOUT VOTERS	BLACK/LATINO CTC TURNOUT VOTERS	TOTAL CTC PERSUASION VOTERS	WHITE CTC PERSUASION VOTERS
NV01 - TITUS	37,432	6,904 / 14,944	6,455	3,730
NV03 - LEE	29,855	6,664 / 7,367	11,629	6,133
OH01 - CHABOT (LANDSMAN)	25,923	15,712 / 574	16,070	12,822
IL13 - OPEN (BUDZINSKI)	24,242	14,158 / 1,300	13,046	9,932
CO08 - NEW (CARAVEO)	21,704	1,295 / 12,211	17,809	13,494
CA47 - PORTER	21,695	1,234 / 5,136	15,900	9,132
PA07 - WILD	21,417	4,138 / 8,332	4,216	3,143
VA02 - LURIA	19,277	12,343 / 962	28,549	19,005

			Ranked By Highest Persuasion Voters	
WA08 - SCHRIER	7,234	579 / 1,377	36,428	29,645
VA07 - SPANBERGER	16,715	<mark>8,745</mark> / 2,767	16,904	10,066
MI07 - SLOTKIN	10,974	3,952 / 974	11,733	9,950
OH13 - OPEN (SYKES)	10,473	6,752 / 230	8,591	7,019
OH09 - KAPTUR	11,396	<b>7,209</b> / 585	7,327	6,007

## WE NEED A **REALITY CHECK TO TURN** THE TIDE IN FAVOR OF **CTC SUPPORTERS IN CONGRESS AND** FAMILIES.



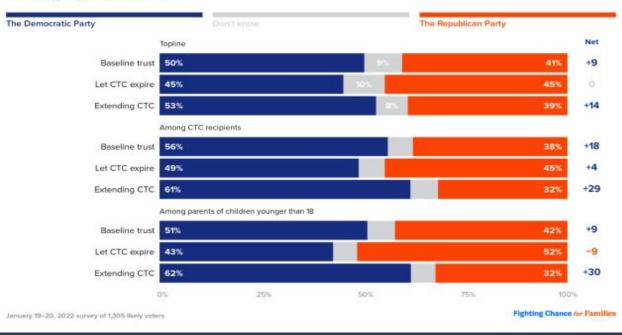
Support for the expanded Child Tax Credit can be a valuable piece of the midterm economic message.

# APPENDIX

#### Among Parents and Child Tax Credit Recipients, Allowing Child Tax Credit to Expire Decreases Trust of Democrats, While Working to Extend the Child Tax Credit Increases Trust of Democrats

Voters were first asked: Which party do you trust more to support parents with children?

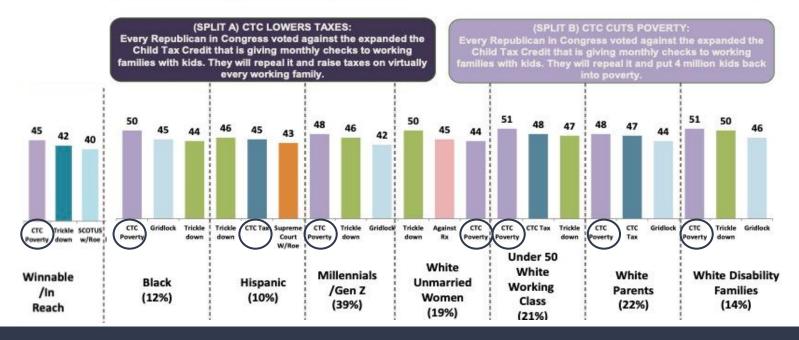
Then, half the sample was told that "Democrats allowed the expanded Child Tax Credit to expire in December 2021" and the other half was told "Democrats will move to continue the expanded Child Tax Credit into 2022". Then, both halves were reasked: Which party do you trust more to support parents with children?



#### **GREENBERG** RESEARCH

#### Repeal of CTC (increased poverty & taxes) strongest attacks for Blacks, millennials, & white unmarried women, but also under 50 white working class + parents

Now you will read some things Democratic critics are saying about the Republicans in Congress. Please pick the THREE that raise the most doubts in your mind about Republicans.



#### **GREENBERG** RESEARCH

#### Early reaction to Child Tax Credit: strong support with Black, AAPI, millennials, and white working class

Now, I'd like you to rate your feelings toward some people, organizations, and ideas, with one hundred meaning a VERY WARM, FAVORABLE feeling; zero meaning a VERY COLD, UNFAVORABLE feeling; and fifty meaning not particularly warm or cold.

